

The ESRI Virtual Campus: Looking Back and Envisioning the Future

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ESRI background

- Global GIS company
 - Headquarters in California, USA
 - Privately held
 - Established in 1969
- 4,000 employees
- 1,000,000+ users in over 200 countries
- \$700M+ revenue in 2007



ESRI Educational Services

- Provides customer, partner, and employee training
 - Instructor-led classroom training since 1988
 - 45 courses
 - 36,000+ students in 2007
 - ESRI Virtual Campus launched in 1997
 - 136 e-learning offerings
 - 215,000 students in 2007
 - ESRI Press formed in 1998
 - 123 books in print

Overview of the ESRI Virtual Campus today

A successful e-learning portal

- Extensive content
 - 133 Web courses
 - 3 Virtual Classroom courses
 - -48 podcasts
- 500,000+ members
 - -40% are university students
- Learner support
 - Learning pathways
 - Library
 - Partnerships



Initial vision for the ESRI Virtual Campus

Training for everyone...anywhere, anytime

- Affordable just-in-time training
- 24/7 availability to worldwide customer base
- Provide industry-focused training
- Support different learning styles
- Asynchronous training

The ESRI Virtual Campus debuts: 1997-1999

- Launched with one course
 - Adapted from instructor-led materials
 - Taught popular ESRI technology
- Created using proprietary system
 - Hard-coded HTML pages
- Interface modeled after university campus



The ESRI Virtual Campus is a destination: 2000

- Content created specifically for the Web
- Proprietary content management system
 - Knowledge Base
- Virtual Campus Publishing Program
 - Attract third-party authors with industry expertise
- Community clubs available for industry user groups
- Virtual Campus interface has its own identity



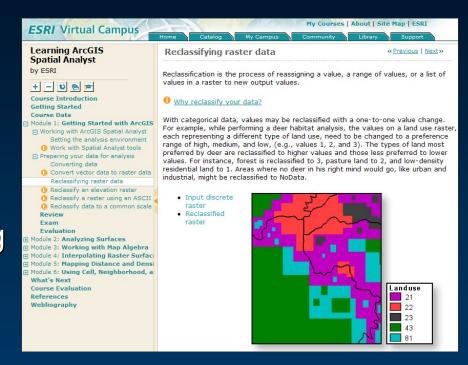
A mature ESRI Virtual Campus: 2001-2007

- New training formats
 - Asynchronous and synchronous
 - Live training seminars
 - Instructor-led Virtual Classroom
 - Web workshops
 - Podcasts
- Content Studio
 - Friendly authoring tool
 - Standardized learning components
 - SCORM publishing
- Improved course design



Features of ESRI's current course design

- Module-based
- Easy to navigate
- Some interactivity
- Software exercises provide hands-on learning
- Linear with lots of text



Revisiting the ESRI Virtual Campus today

- Training and Education
 Web site ("gateway")
- One-stop shopping for all ESRI training products
- Access e-learning content and instructor-led class registration
- Interface consistent with other ESRI Web sites



Lessons Learned

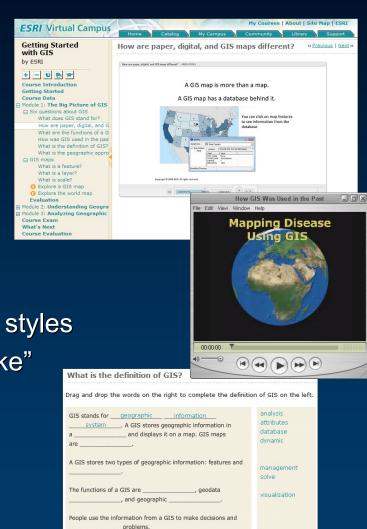
- Extensive & broad vs. short & focused
 - Course completion rates tell the story
- Customer input crucial
- Free campus
 - Enabled university curriculum adoption
- Third-party authors
 - Challenging to work with
- Community
 - Not successful
- Integration with other business systems
 - Critical for long-term success

Looking to the future

...Continually evolving to meet needs **Social Networks Unified Content Management** 2011 and beyond **Blended Learning** Convert to a New LMS with ESRI Press 2010 Certification 2009 **Extended Virtual** Classrooms New Course 2008 Design

New course design

- Same course navigation, but...
- Replacing "book online" design
- Interactive dynamic content
- New technology and media
 - Enhanced learning experience
 - Less text, support for more learning styles
 - Not "technology for technology's sake"



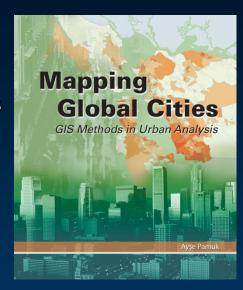
Extended Instructor-led Virtual Classroom

- Multi-week synchronous training
 - Reuse foundational content
 - Slower learning pace
 - Allows more study and exercise time
 - Scheduled instructor office hours



Blended learning

- Traditionally
 - Instructor-led course with supporting materials
- Web course reinforced by book
 - Book linked to Web site and pedagogy
- Blending training and education
 - Existing courses: Training
 - Teach skills
 - ESRI Press books: Education
 - Teach concepts, broader understanding in context





Certification

- Certify ESRI partners, users, and employees
- Certify on ESRI products
 - Software-based vs. job-based
- First GIS software company to do this

Research and Development initiatives

- Simulations
- Education "bazaar" ESRI hosts others' material
- Sub-sites for specific user groups (e.g., K-16 students and teachers)
- Practice exams for certification
- Pre- and post-assessments for classroom and e-learning
- Build your own e-learning (modular materials)

http://www.esri.com/training